

JLS Mailing Services

“It’s exciting to introduce a clean energy technology to an industry that’s seldom thought of as being on the cutting-edge or environmentally friendly.”

-James Clark, President, JLS Mailing Services



Fast Facts:

Location: Brockton, MA

Owner: JLS Mailing Services

System Size: 537 kW

Technical Details: Trina panels with EcoFoot mounting and a Solectria inverter.

Client Overview

JLS Mailing Services is one of New England’s largest presort mailing and printing companies, founded in 1918. Today, JLS Mailing Services carries on the traditions established by its founder and is an industry leader in providing mailing, document management and direct marketing solutions to businesses and marketers.



Challenge

As a company that requires a great deal of electricity to operate their digital copiers, inserters, folders and presort equipment, JLS was looking for a way to reduce their substantial energy costs and wanted to find a solution that was also a smart business decision.

Solution

JLS decided to pursue a solar solution to reduce operating costs and differentiate their business with a green, sustainable initiative. After interviewing three potential solar installers, JLS Mailing chose to partner with Solect Energy.

Results

With a 537 kW array installed on the roof of their Brockton, MA facility, JLS Mailing was able to completely eliminate their electric bill, covering 100% of their electricity needs with solar, and saving \$93,000 per year. The array also provided JLS with federal and state tax incentives, and the opportunity to earn SREC’s (Solar Renewable Energy Certificates).