

Solect & PowerOptions

Small Systems Solar Program



On-site solar PPA for small to mid-sized commercial solar arrays up to 300kW

The Power Of **PARTNERSHIP**

PowerOptions

The largest energy-buying consortium in the region, PowerOptions brings energy cost savings and predictability to nonprofits and the public sector. Since 1998, our mission has been to save members time and money so they can focus resources on pursuing their own important missions. PowerOptions procures the most competitive energy contracts with the nation's leading energy suppliers, bringing value and security to members through all of our energy programs.

Together, PowerOptions and Solect offer unmatched expertise in the energy markets and solar energy industry.

PowerOptions Solar and Solect Energy have teamed-up to offer **practical**, **sustainable**, and **affordable** solar energy solutions for nonprofit and public sector organizations.

Solect

As the leading commercial-scale solar company in Massachusetts, Solect develops, installs, owns, and operates dozens of solar energy systems throughout the state – delivering the best quality, value and services to our hundreds of customers and partners. We take a practical and consultative approach to help businesses and organizations discover their solar potential and achieve significant energy savings.

After conducting rigorous solicitations to find partners who offer best-in-market offerings, Power Options chose Solect as their Small Systems Solar energy provider.

Our teams are dedicated to your bottom line – helping you to save on operating costs so you can spend more money where it really matters.

Save Big. Go Solar with Solect &

Solect on-site Power Purchase Agreement for projects up to 300kW

Why Solar?

Going solar not only reduces your energy costs, it also reduces your carbon footprint and demonstrates your commitment to sustainability. With solar, you can forecast the cost of your electricity use for more than 20 years with a low, guaranteed rate.

- Hedge Against Volatile Energy Prices
- Demonstrate Your Commitment To Sustainability
- Promote The Growth Of Our Clean Economy



No Capital Costs:

Engineering, equipment, and installation are all covered by Solect

No Equipment Responsibility:

Solect handles all system-related needs

PowerOptions.

Pre-Negotiated Power Purchase Agreements

Benefit from a PowerOptions **competitive procurement** and **pre-negotiated Power Purchase Agreement** for on-site solar power. The Power Purchase Agreement (PPA) guarantees a price for up to 20 years, providing PowerOptions members with a long-term, predictable rate. There are no up-front costs, and no responsibility for system operation and maintenance.

How it works

Solect manages everything — project design, financing, construction, and ongoing maintenance. Members simply pay for the power generated, usually at a cost below their current delivered price.

No System Operation Costs:

Ongoing maintenance and 24/7 system monitoring are included

Long-Term Energy Stability:

20-year price agreement that protects against electricity market fluctuations



Getting Started is Easy

Schedule a Solar Consultation Today

Solect will work closely with you to conduct an in-depth assessment of your energy needs and implement a solar program that best meets your goals – for now and into the future.

As part of our initial consultation, Solect will:

- **Evaluate your electricity profile & assess your solar potential**
- **Determine appropriate installation sites**
- **Prepare a cost-savings analysis & forecast**
- **Develop project plan & timeline**

PowerOptions is involved every step of the way to ensure that you receive competitive prices and to assist with any aspects of the project from proposal to implementation.

To learn more about how Solect and PowerOptions can help you meet your energy and sustainability goals, contact

info@solect.com or
info@poweroptions.org



About PowerOptions

PowerOptions® was formed to help nonprofits consolidate their energy buying influence. As a result, PowerOptions became the first energy consortium of its kind and quickly grew into the largest and most influential energy solutions partner in New England. With over 500 members spending approximately \$200 million annually on their energy commodity, PowerOptions has the leverage to negotiate beneficial pricing, as well as contract terms and conditions simply not available anywhere else in the market today. Our primary focus is on cost and reliability, always concentrating on our members' needs. Learn more at poweroptions.org or follow us on Twitter at @PowerOptions

About Solect

Solect is a full-service solar photovoltaic (PV) project developer and installer based in Hopkinton, Massachusetts, delivering smart solar and energy management solutions to help businesses and organizations reduce energy costs. As an industry leader in commercial-scale solar energy, Solect takes a practical approach to the development, installation and on-going support of each system. We partner closely with our customers, providing strong financial insight and solar technology expertise to optimize their investment while creating a positive impact on the environment. Solect currently has installed over 25 MW (megawatts) of commercial PV systems, with a primary focus on commercial, light industrial and institutional properties in New England. Learn more at solect.com or follow us on Twitter at @SolectSolar.



Ready to Learn More?

Contact us today to learn how solar can greatly reduce your energy costs and carbon footprint.



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